AVL Selection Process

The Approved Vehicle List (AVL) is determined on vehicle safety, environmental performance, and value for money.

The AVL is reviewed quarterly and will be updated as vehicle models, pricing, and safety features change.

The AVL selection process is as follows:

* Analysis of the Federal Chamber of Automotive Industries (VFACTS) Month & Year to Date sales data.
* Removal of Manufacturers that are not contracted on the Motor Vehicle State Purchase Contract (SPC).
* Removal of Manufacturers vehicles with low sales volume, create a Top 10 list per VFACTS Category.
* Removal of Manufacturers vehicles that do not meet safety requirements, ANCAP 5.
* Review and add manufacturers vehicle emissions data.
* Removal of Manufacturers vehicles that have a delivery lead time of more than 9 months from order (ex. BEV & Hybrids)
* Rank Manufacturers vehicles by Whole of Life Costs: (Accessories + Prepaid Service + Roadside Assist + Fuel + Delivery + Interest + Depreciation + Capital)
* Select the Top 3 vehicles for each VFACTS Category.
* Addition of contracted Manufacturers Hybrid, Hybrid Plug-In & Electric vehicles that meet the safety requirements.
* Addition of contracted Manufacturers vehicle models that are supplied with Satellite Navigation (SATNAV).
* All analysis is conducted on the base model vehicles, or base model vehicles with safety packs.
* The more up market and prestige versions of these vehicles are added to the AVL for use as executive vehicles.